

SCALABLE GLOBAL SOLUTIONS JSC

DaaS OFFER

Department: **HR, Operations,**

Client Name:

In partnership with: **Filip Barilic**

WHO WE ARE & WHAT WE DO:

- ✓ **SGS** is a **DaaS** & High-Tech Software SaaS Provider.
- ✓ We have invented “**DaaS**” [Department as a Solution] as the breakthrough solution that increases productivity while reducing 40%+ cost at the same time.
- ✓ **DaaS** covers **8 core departments** that every Small and Medium Enterprise client has. Sales | HR | Operations | Back Office | IT | Finance | Marketing | Customer Care.
- ✓ DaaS brings a global paradigm shift in how companies work, with significant added value to our clients' needs.
- ✓ Clients from across the world can have one (or several!) departments here in Croatia, where they get to handpick the best candidates in a market of 9M highly educated and agile people. On top of that we have access to the entire CEE region.

It's simple – WE WORK & YOU GROW!

MISSION

“WE WORK & YOU GROW” – **SGS** optimizes the efficiency & effectiveness of our client's value chain and business success.

VISION

To become the global **DaaS** provider. To change how future generations will work, live & play—introducing a new concept to clients that enable them to become more successful and competitive.

Proposed solution: DaaS IT & Customer Care

Please, find below our offer/ pricelist for the proposed and discussed solution. We would appreciate if we could discuss the current offer during our next call. The draft version of the contract will be sent when we have agreement on the final setup.

DaaS_Workspace &Office Price Calculator 36 Months	Amount of Staff	Offer
HR	8	17.500,00 €
Junior Recruiter & Researcher	3	5.550,00 €
Senior Recruiter & Researcher	5	11.950,00 €
DaaS WorkforceHR/month		17.500,00 €

DaaS_Workspace & Office Price Calculator 36 Months	Amount of Staff	Offer
Operations	2	5.100,00 €
Customer Service & Support	2	5.100,00 €
DaaS Workforce Operations/month		5.100,00 €

DaaS_Workspace &Office Price Calculator 36 Months	Service Charges	Amount of Staff	Offer
Office Space 3qm Per Person		10	990,00 €
Laptop		10	650,00 €
Screen [2 Screens or one curved display]		10	380,00 €
Cleaning		10	250,00 €
Utilities		10	250,00 €
Table + Chair		10	150,00 €
Office 365		10	130,00 €
Linkus IP Phone		10	118,80 €
Digital Phone [IP Telephonie]		10	61,20 €
Camera + Headsets		10	60,00 €
Video Conferencing [booth]		10	50,00 €
Client Meeting Room Medium [9 m2		10	50,00 €
Client Meeting Room Small [4,5 m2]		10	25,00 €
Storage [shared]		10	20,00 €
White Board S 1 [m2]		0	0,00 €
White Board M 2,25 [m2]		0	0,00 €
White Board S 4 [m2]		0	0,00 €
Front Desk Logo on Door [8x8]		0	0,00 €
Client Meeting Large [15 m2]		0	0,00 €
Resception Service [location front desk]		0	0,00 €
Data Contract GSM		0	0,00 €
GSM Phone		0	0,00 €
Front Desk Service		0	0,00 €
DaaS Workspace &Managed Office Service List			3.185,00 €

DaaS_Benefits&Office Price Calculator 36 Months	Benefit Type	Service Charges	Amount of Staff	Offer
Car [Mid Size Limosine Standart]	workspace_benefits		10	7.590,00 €
Private Pension	workspace_benefits		10	816,00 €
Multisport [Sport Membership]	workspace_benefits		10	590,00 €
Health Insurance [Privat]	workspace_benefits		10	275,00 €
SAME BUSINESS DAY 4 h response	service_support		10	249,00 €
NEXT BUSINESS DAY	service_support		0	0,00 €
BEST EFFORT	workspace_benefits		0	0,00 €
Car [Mid Size Compact Standart]	workspace_benefits		0	0,00 €
Car [small Size Compact Standart]	workspace_benefits		0	0,00 €
Outside Parking	workspace_benefits		0	0,00 €
Fuel Card	workspace_benefits		0	0,00 €
DaaS Benefits &Managed Office Service List			9.520,00 €	

DaaS_Onboarding&Office Price Calculator 36 Months	Service Charges	Amount of Staff	Offer
Setup Fee		10	9.980,00 €
DaaS Onboarding &Managed Office Service List			9.980,00 €

DaaS Offer		Offer			
DaaS Workfoce Sales / Month		0,00 €			
DaaS Workfoce IT And APP / Month		0,00 €			
DaaS Workfoce HR / Month		17.500,00 €			
DaaS Workfoce Customer Care / Month		0,00 €			
DaaS Workfoce Back Office / Month		0,00 €			
DaaS Workfoce Marketing / Month		0,00 €			
DaaS Workforce Operations / Month		0,00 €			
DaaS Workforce Finance / Month		0,00 €			
DaaS Workspace / Month		3.185,00 €			
SGS ONE Licences / Month		454,95 €			
DaaS Workforce Benefits / Month		9.520,00 €			
DaaS Onboarding / One Time Fee		9.980,00 €			
DaaS Team / Month		35.759,95 €			
DaaS Rampup	BASE	1	2	3	4
	35.759,95 €	19.293,98 €	26.445,97 €	28.607,96 €	35.759,95 €

Please, don't hesitate to contact me in case you have any further questions!
Kind Regards